



4th International Cruise Conference

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'Short of a Picnic?'

Reconsidering sandwich-programmes in cruise education

Prof.Dr. Alexis Papathanassis

Imke Matuszewski

Prof.Dr. Kai Havekost

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(Netherlands)



Institut für
Maritimen
Tourismus



Cruise Research Society



Real World Learning
25 YEARS International
Hospitality
Management

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BACKGROUND – SANDWICH PROGRAMMES IN TOURISM AND CRUISES

Some Critical views

Research Questions

Does it make sense to include a compulsory internship in a tourism & cruise programme's curriculum?



How do those perceptions differ amongst the different stakeholders?

1st & 2nd Year of Studies



Internship (Full or Half Year Internship)

Final Year of Studies

What are the factors determining internship perceptions / satisfaction?



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Literature review: Understanding the 'Sandwich's Ingredients'

	Key Findings	Reference
PLACEMENTS	<ul style="list-style-type: none"> Phenomenon: Placement students declining Obstacles: Frustration of getting an internship during recession times, lack of: understanding of the value of work experience, drive and determination Proposition: Expectation management, encouragement and communication on the benefits of internships 	Aggett, M.& Busby, G. (2011). Opting out of internship: Perceptions of hospitality, tourism and events management undergraduates at a British university, <i>Journal of Hospitality, Leisure, Sport and Tourism Education</i> . Vol. 10, No. 1. 10(1), 106 – 113
	<ul style="list-style-type: none"> Placement Advantages for students: Competence-building & understanding (Transfer to study programme), improved employability Placement Advantages for employers: Flexible human resource and low pay. Placement Challenge: Harmonise student / study requirements & employer benefits 	Busby, G. Brunt, P. & Baber, S. (1997). Tourism sandwich placements: an Appraisal. <i>Tourism Management</i> , Vol. 18, No. 2, pp. 105-110
TOURISM STUDENTS	<p>Tourism-student employer challenges:</p> <ul style="list-style-type: none"> Limited recognition of formal tourism education by tourism employers Preference of work-experience over formal degree <p>Tourism-student education challenges:</p> <ul style="list-style-type: none"> Untraditional career ambitions (emphasis on job autonomy, pleasant life style, and job permanence) Practice-focused Learning style (Concrete rather than abstract, and active rather than reflective) 	Zagonari (2009): Balancing tourism education and training, <i>International Journal of Hospitality Management</i> 28: 2–9
	<p>Tourism students' expectation-reality mismatch:</p> <ul style="list-style-type: none"> Freshers = no real understanding of the types of work available and employment conditions in the industry Insufficient orientation provided by academic staff 	Richardson, S. (2010). Tourism and hospitality students' perceptions of a career in the industry: A comparison of domestic (Australian) students and international students studying in Australia. <i>Journal of Hospitality and Tourism Management</i> , 17, 1–11
	<p>'Studies as tourism' vs. 'tourism as studies':</p> <ul style="list-style-type: none"> Primary criterion for PG programme choice is geographical location International students -> a country's natural attributes are the most important factor followed by aspects such as the education system 	Ruhanen, L., & McLennan, C.J (2010). 'Location, location, location' — The relative importance of country, institution and program: A study of tourism postgraduate students, 17, 44–52
	<p>Negative image of tourism employment:</p> <ul style="list-style-type: none"> Exposure to the tourism industry -> negative attitudes (low wages and limited career progression) Growing disenchantment of young people (esp. in hospitality) Image worsening 	Getz, D. (1994). Students' work experiences, perceptions and attitudes towards careers in hospitality and tourism: a longitudinal case study in Spey Valley, Scotland. <i>Int. J. Hospitality Management</i> . 13(1): 25-37

Cruise Management Students' Evaluation of their Internships Programme – Internship Disconnect?

"Programme and Internship... What programme!?"

Satisfied / Good
OK / Neutral
Not Satisfied / Not Good
Not Included / Mentioned


TOTAL

Overall Evaluation of Internship		Study Programme Fit		Future Career Fit		Supervision Quality	
135	76%	39	22%	51	29%	123	69%
34	19%	26	15%	24	14%	26	15%
8	5%	12	7%	9	5%	17	10%
0	0%	100	56%	93	53%	11	6%
177	100%	177	100%	177	100%	177	100%

Correlation Table

		Overall Evaluation of the Internship	Study Programme Fit	Future Career Fit	Supervision Quality
Overall Evaluation of the Internship	Pearson Correlation	1	,001	,194**	,351**
	Sig. (2-tailed)		,986	,010	,000
	N	177	177	177	177
Study Programme Fit	Pearson Correlation	,001	1	-,003	,040
	Sig. (2-tailed)	,986		,971	,597
	N	177	177	177	177
Future Career Fit	Pearson Correlation	,194**	-,003	1	,090
	Sig. (2-tailed)	,010	,971		,234
	N	177	177	177	177
Supervision Quality	Pearson Correlation	,351**	,040	,090	1
	Sig. (2-tailed)	,000	,597	,234	
	N	177	177	177	177

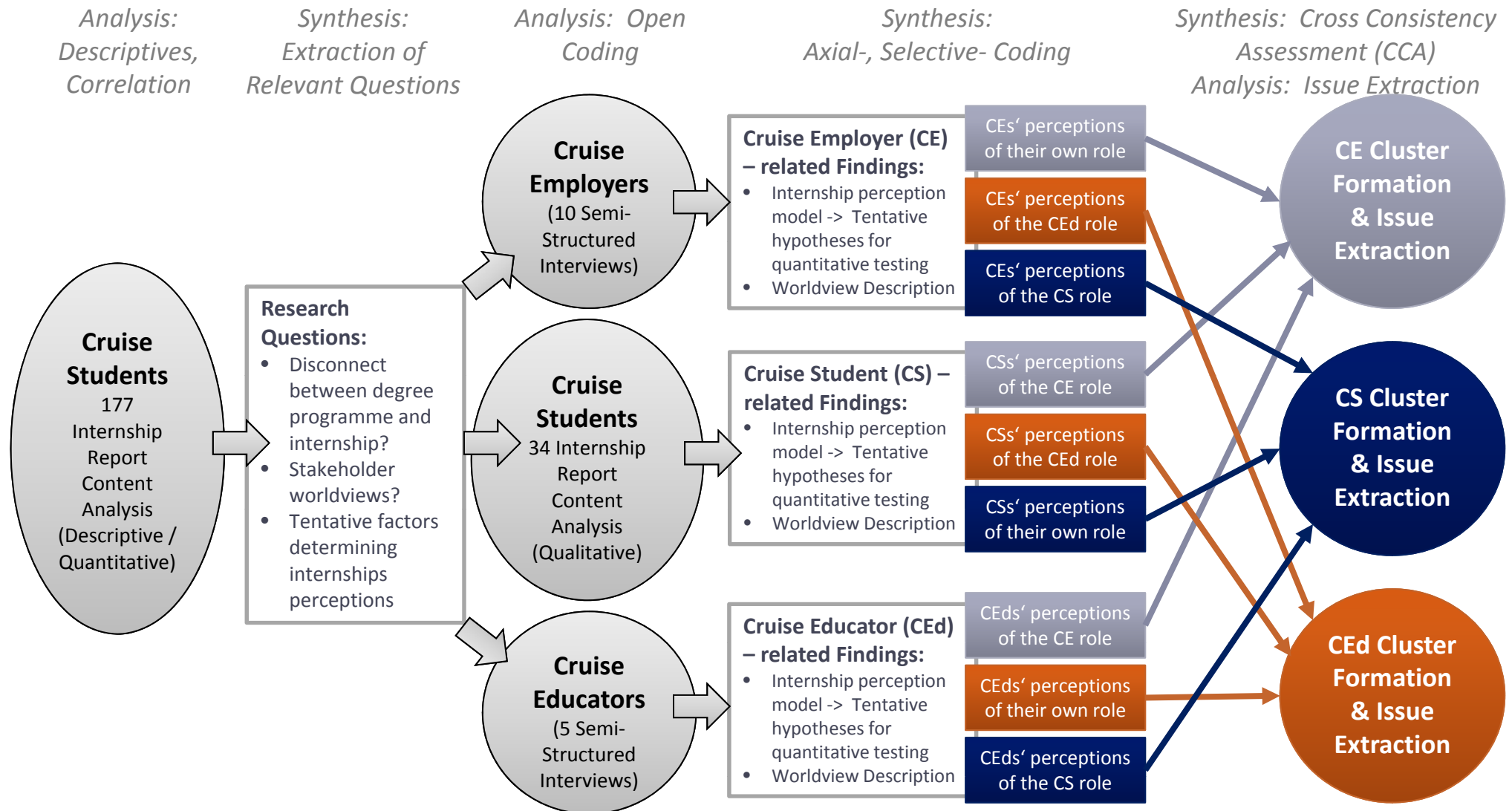
"Satisfaction correlates with future career fit and supervision quality"



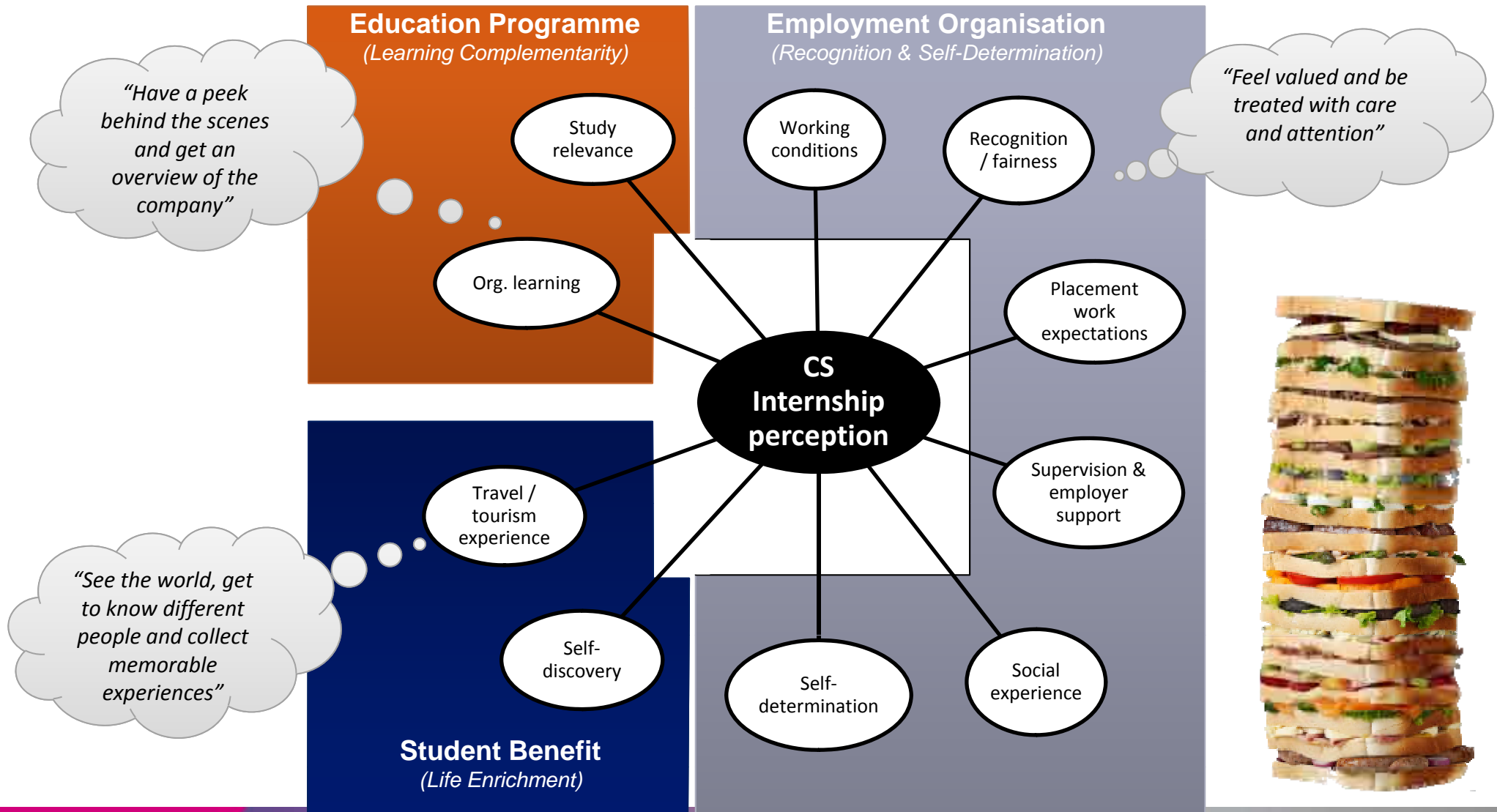
RESEARCH METHODOLOGY & FINDINGS

General Morphological Analysis (GMA)

Research Design Concept: General Morphological Analysis (GMA)*



Cruise Students' Perspective: “The world is my oyster... and I am the pearl”



Cruise Students' Perspective Indicative Codes

“Regardless the qualification a decent way of treating others and keeping to commitments forms the basis of trust”

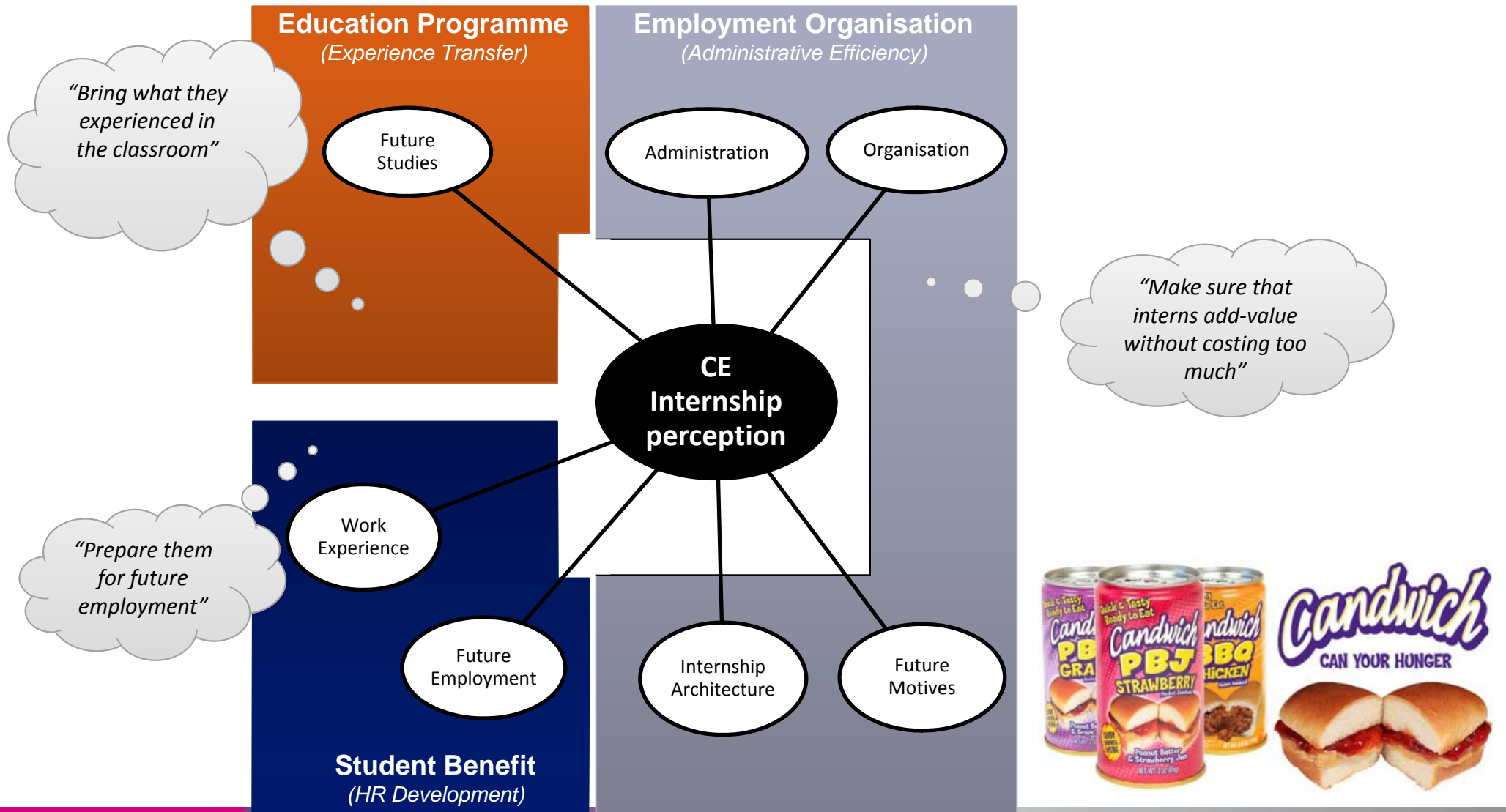
“For me the main criterion for choosing an internship was: Get out of Bremerhaven, get out of Germany”

“I learned to handle problems and emergencies creatively and on my own. The fast changing team challenged my flexibility and self-motivation. At the same time I experienced to work within an hierarchy”

“As I was not able to do an internship on board a cruise vessel as to gain ship-related experience, I consider my 6th semester as a partial failure and waste of time “

Cruise Employers' Perspective

"Internships are investments... that should pay off!"



Cruise Employers' Perspective Indicative Codes

"Interns are our future employees."

"Internships are win-win situations."

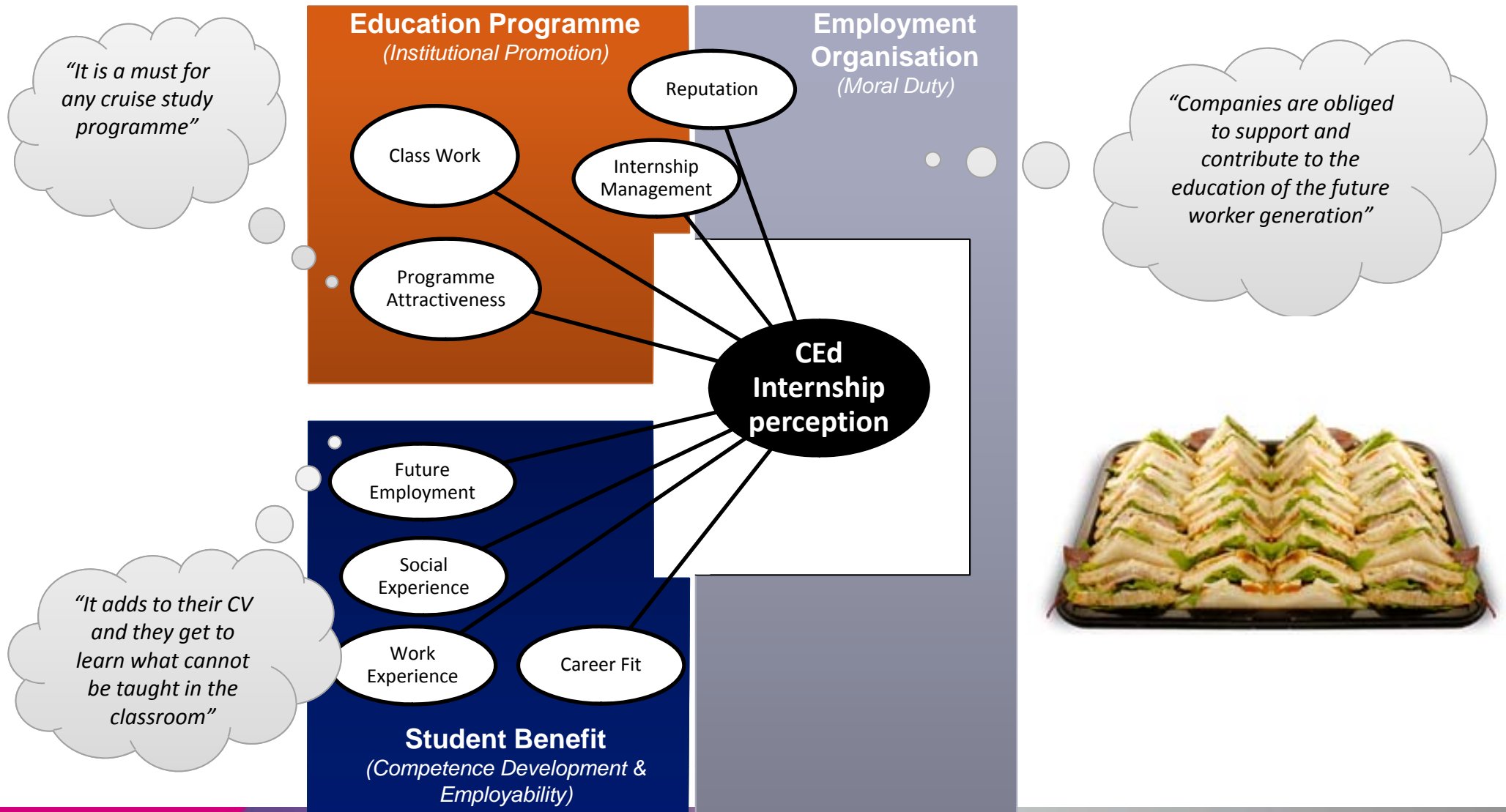
"It is important for students to get practical experience in real life organisations."

"We would like to employ more interns (...) Timing is difficult, while we receive 30 applications for summer, we only receive 3 for winter."

"We need to find the right balance between give-and-take."

Cruise Educators' Perspective

"What is good for the programme is good for the students"



Cruise Educators' Perspective Indicative Codes

"We felt that Internships were essential, because firstly they drew in applicants to the degree."

"When they finish their internship they are able to extract so much more from their experiences in the class room, it brings more issues on the table and enhances class work."

"If we show that we have qualified students the reputation of the program raises among employers."

"The point I have made and I want to reinforce is that this (supervision) is a critical part of the curriculum. You need a person devoted to this full-time. Otherwise it won't work."

"There is a strong relationship between good internship and starting a career right after graduation."

"Undoubtedly students benefit greatly from internship, they are different people when they come back, really tuned-into professional life."

IMPLICATIONS & DISCUSSION

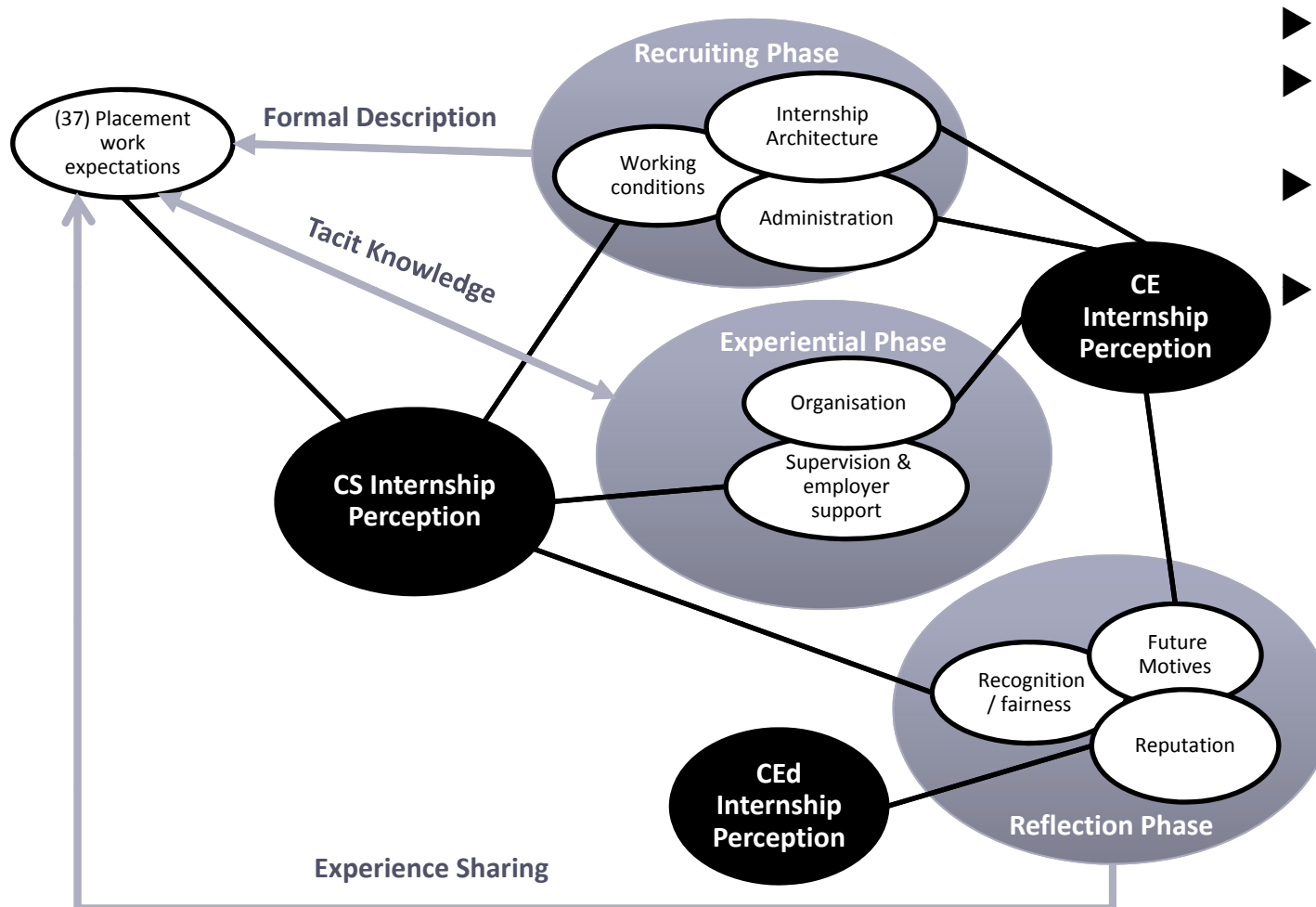
Cross Consistency Assessment (CCA): Comparing Worldviews

**"The world is my oyster...
And I am the pearl"**

**"Internships are
investments... that should
pay off!"**

**"What is good for the
programme is good for the
students"**

Employment Organisation Perceptions: CCA: Identifying Clusters & Recommendations



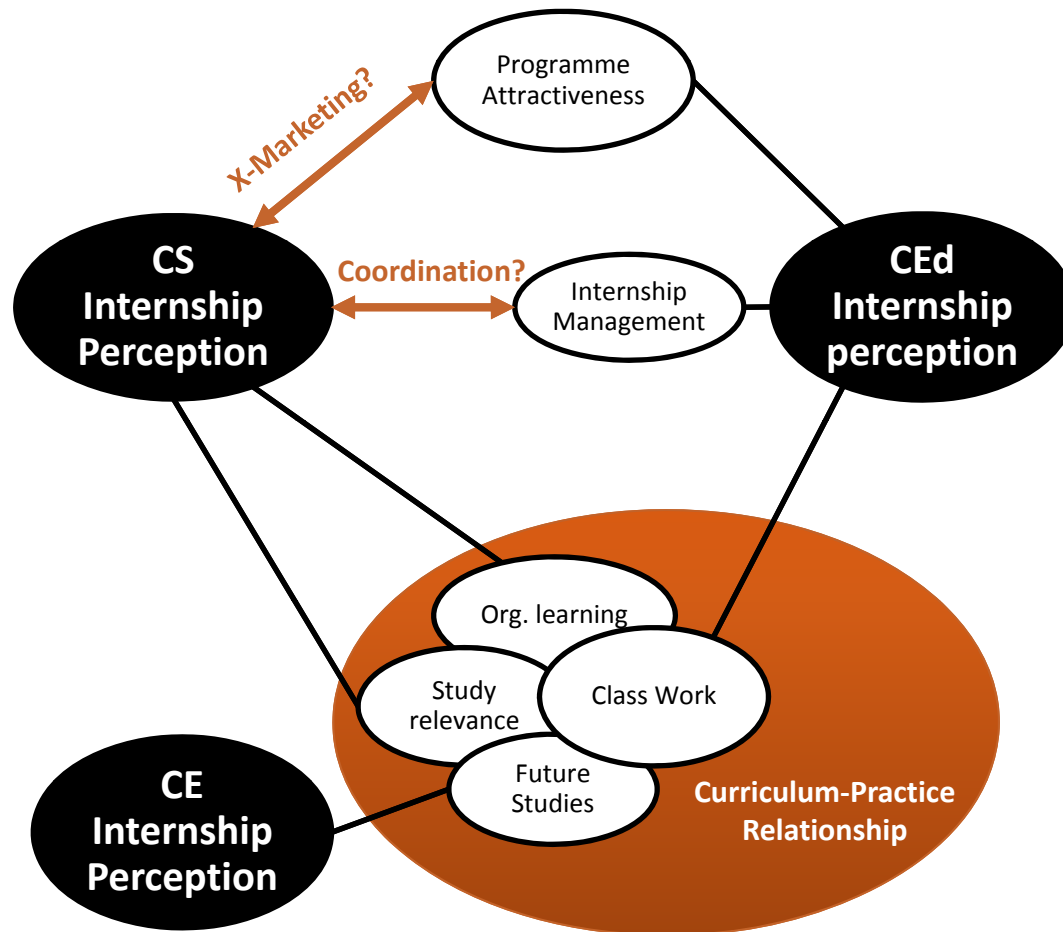
- ▶ CE, CS: High level of convergence
- ▶ CEd: Medium level of convergence
- ▶ CSF = Ongoing management of placement work expectations
- ▶ Recommendations:

- Recruiting phase (Brief job description vs. rich job content)
- Experiential phase (Regular communication between CEs-CEds-CSs)
- Reflection Phase (Formalised 9-way feedback mechanisms)

Reflective Questions:

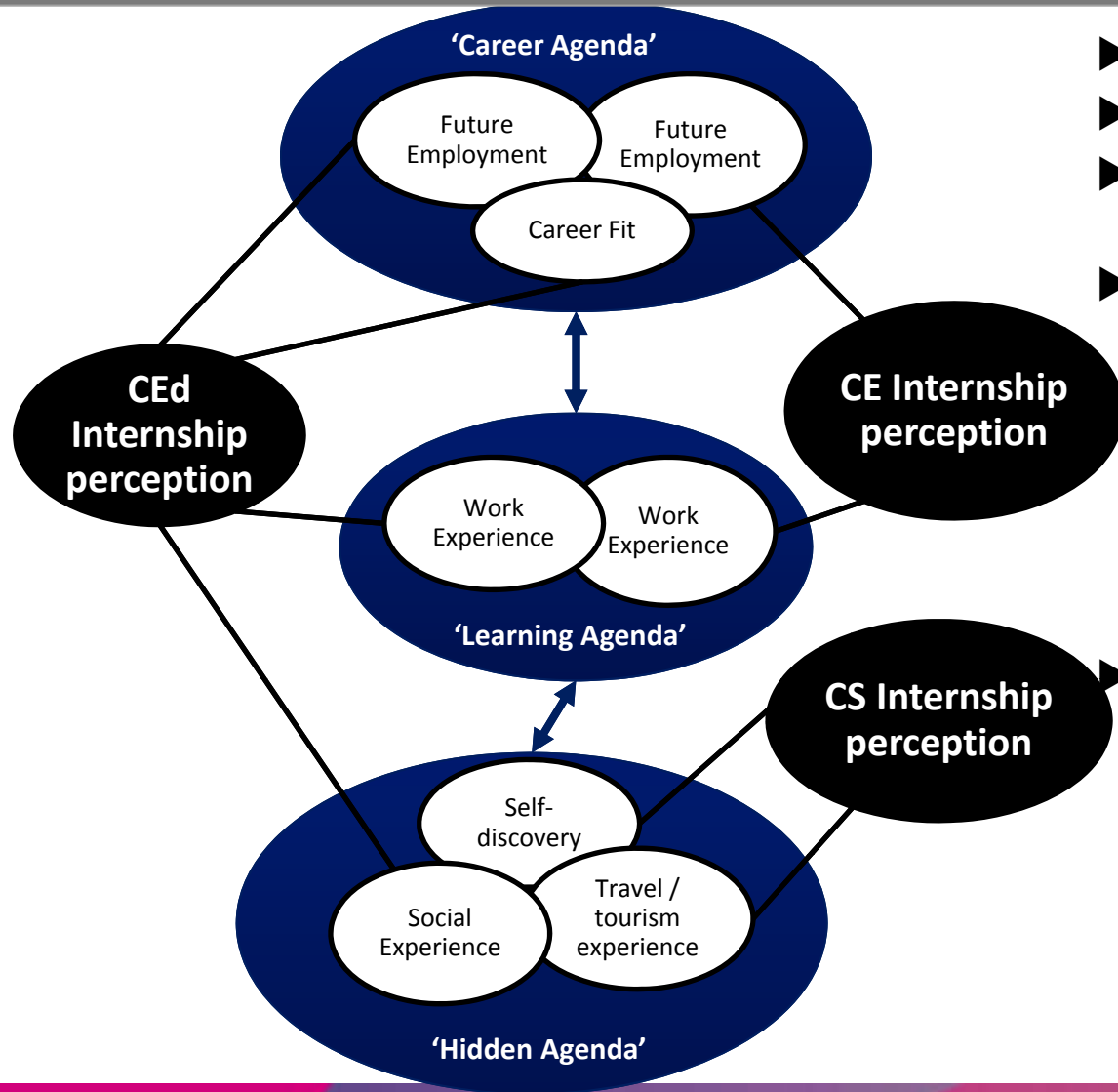
- Where should the responsibility for an internship description lie?
- To what extent do employers see internships as part of their CSR activities?

Education Programme Perceptions: CCA: Identifying Clusters & Recommendations



- ▶ CE,CS: High level of convergence
- ▶ CEd: Low level of convergence
- ▶ CSF = Clarification of the 'Curriculum-Practice' Relationship
 - Complementarity vs. Substitution Continuum
 - *Is the internship an extra ingredient to the student's CV? Or are there synergies intended?*
 - Vocational training vs. Formal academic education
 - *Does the internship serve the programme or visa versa?*
- ▶ Recommendations:
 - Internship management coordination (Formalised partnerships, common conceptualisation and standards)
 - Cross-Marketing (Visibility and promotion of partners by both sides)
- ▶ Reflective Questions:
 - Should a programme contain an internship at all?
 - And if it does, when should it take place (Before the study as an entry requirement, Mid-study, or at the end as a transitional point))

Student Perceptions: CCA: Identifying Clusters & Recommendations



- ▶ CEd, CE: High level of convergence
- ▶ CS: Low degree of convergence
- ▶ CSF = Formalisation and alignment of career-, learning-, and hidden-agendas
- ▶ Recommendations:

- Set and communicate standards related to work-life balance on board for interns
- 360 degree evaluation (incl. Students scoring employers, employers grading students' internships)
- 'Internship fun factor' Award (tourism & cruises are about fun after all...)

Reflective Questions:

- Do internships really help the career of students or the bottom line of employers?
- Is the actual 'psychological contract': "I work for free, to have fun"?

The background of the slide is a grayscale photograph of ocean waves. The waves are breaking, creating white foam. The image is slightly blurred, giving it a sense of motion. A dark gray horizontal band is overlaid across the middle of the image, containing the main title and subtitle.

CONCLUSIONS & CONTRIBUTION

“Research as a Club Sandwich”

CCA Summary

	On Students		On Education Programme		On Employment Organisation	
	Cluster Description	Relevant Axial Codes	Cluster Description	Relevant Axial Codes	Cluster Description	Relevant Axial Codes
Cruise Students	Hidden Agenda	<ul style="list-style-type: none"> Tourism / Travel Experience Self-Discovery 	Curriculum – Practice	<ul style="list-style-type: none"> Study Relevance Org. Learning 	Recruiting Phase	<ul style="list-style-type: none"> Working Conditions
					Experiential Phase	<ul style="list-style-type: none"> Supervision & Employer Support
					Reflection Phase	<ul style="list-style-type: none"> Recognition / Fairness
					Expectation Formation	<ul style="list-style-type: none"> Placement Work Expectations
Cruise Employers	Career Agenda	<ul style="list-style-type: none"> Future Employment 	Curriculum – Practice	<ul style="list-style-type: none"> Future Studies 	Recruiting Phase	<ul style="list-style-type: none"> Intern. Architecture Administration
	Learning Agenda	<ul style="list-style-type: none"> Work Experience 			Experiential Phase	<ul style="list-style-type: none"> Organisation
					Reflection Phase	<ul style="list-style-type: none"> Future Motives
Cruise Educators	Career Agenda	<ul style="list-style-type: none"> Future Employment Career Fit 	Curriculum – Practice	<ul style="list-style-type: none"> Class Work 	Reflection Phase	<ul style="list-style-type: none"> Reputation
	Learning Agenda	<ul style="list-style-type: none"> Work Experience 	Coordination	<ul style="list-style-type: none"> Internship Management 		
	Hidden Agenda	<ul style="list-style-type: none"> Social Experience 	Co-Marketing	<ul style="list-style-type: none"> Programme Attractiveness 		

Conclusion & Research Contribution

► Methodological contribution:

- Cruise context specific application of the GMA Approach:
 - *'Totality research' – Help discover new relationships or configurations, which may not be so evident (Ritchey, 1998)*
 - *Current research primarily focuses on students' perceptions / worldview (and when other worldviews are considered it is usually the employer's)*

► Research / theoretical contribution:

- Tentative models of internship perceptions (cruise-students, cruise-employers and cruise-educators) -> Input for quantitative validation
- Reflective questions -> Trigger for further research

► Professional contribution:

- Recommendations for improvement of internship satisfaction for all the 'ham-holders' involved

